

SUPPLIERS FORUM FOR THE AEROSPACE INDUSTRY

AEROMART MONTRÉAL



6TH EDITION

PALAIS DES CONGRÈS

APRIL 16-18, 2019



AEROMART SUMMIT
ONE-TO-ONE MEETINGS
HIGH LEVEL CONFERENCES

montreal.bciaerospace.com

ORGANIZED BY

BCI AEROSPACE

abe

AERO
MONTRÉAL
Où l'on se rencontre

2017 INDUSTRIAL PARTNERS

BOMBARDIER

bell
helicopter

AIRBUS

Pratt & Whitney Canada
Get ready for today's challenges. We're ready for tomorrow's.

800 Companies
1300 Participants
11000 BtoB meetings
28 Countries represented



PLATINUM SPONSOR: €20 000

This package is an actual partnership that would guarantee your company a high profiled participation.

No competitors of yours will be granted this option.

- A schedule with pre-arranged and approved meetings

Based on your own choices. Unlimited access to the profiles of all the participants will help identify and request meetings with companies you want to target.

- A 24sqm booth (US: 260sqft)

Less than 10 of these booths will be available. These are shell scheme spaces including 2 meeting spots with 1 table, 3 high stools, 1 sofa, 1 front identification, 1 counter, 1 storage room, and space for your company graphics.

- A two sided advert page in the event program booklet

The program booklet is distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. You'll supply the artwork on a printable and high definition format.

- A two sided flyer presenting your company

Services, capabilities or products inserted in the folders distributed to all participants. These folders contain the participants' schedules of meetings and are handed over to every participant. You shall supply the flyers on A4 format and deliver them to the address the organizers will indicate.

- An up to 30sec video presenting your company

This file will be played non stop on screens located at the VIP area where top executives have their meetings as well as at strategic spots such as the business center, coffee corner, and main entrance. The video shall bear no sound and be supplied by you.

- Your company logo visible

On the event official website, the flyer on pdf, other marketing materials, at strategic locations at the venue, on floor plans, etc.

- Unrestricted access to the convention for up to 5 delegates

Of your choice. Lunches, conferences, receptions, etc. will be included.



This picture is subject to modifications



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APRIL 16 – 18, 2019
MONTREAL, CANADA

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GOLD SPONSOR: €15 000

- A schedule with pre-arranged and approved meetings

Based on your own choices. Unlimited access to the profiles of all the participants will help identify and request meetings with companies you want to target.

- An 18sqm booth (US: 195sqft)

This is shell scheme space including 2 meeting spots with 2 tables, 8 chairs, a showcase, a shelves rack, and 2 fascia boards with your company name.

- A two sided advert page in the event program booklet

The program booklet is distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. You'll supply the artwork on a printable and high definition format.

- Your company logo visible

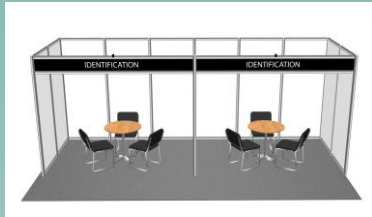
On the event official website, the flyer on pdf, other marketing materials, at strategic locations at the venue, on floor plans, etc.

- Free goodies

Up to 1300 goodies with your company logo (e.g. paperweight, small objects). They will be distributed to all the companies having booths and visitors going through our reception desk.

- Unrestricted access to the convention for up to 3 delegates

Of your choice. Lunches, conferences, receptions, etc. will be included.



This picture is subject to modifications

SILVER SPONSOR: €10 000

- A schedule with pre-arranged and approved meetings

Based on your own choices. Unlimited access to the profiles of all the participants will help identify and request meetings with companies you want to target.

- A 12sqm booth (US: 130sqft)

This is shell scheme space including 2 meeting spots with 2 tables, 6 chairs, carpet and 1 fascia board with your company name.

- One advert page in the event program booklet

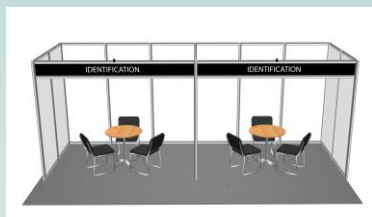
The program booklet is distributed to all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. You'll supply the artwork on a printable and high definition format.

- Your company logo visible

On the event official website, the flyer on pdf, other marketing materials, at strategic locations at the venue, on floor plans, etc.

- Unrestricted access to the convention for up to 3 delegates

Of your choice. Lunches, conferences, receptions, etc. will be included



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MOBILE APP EXCLUSIVE SPONSOR : € 10 000

Thanks to this complete and exclusive package, you will be able to broadcast your brand to targeted users through a **wide range of all our visibility options**:

- **Official mobile app sponsor status**: this will provide you visibility on all support associated to the Aeromart Montreal mobile app - official event website, catalogue, e-mails sent to attendees to inform regarding the app
- **A splash screen with your company logo** each time when the app will be launched by the attendees
- **Your company logo in the participants list and on the interactive floor map in the app**
- **1 banner on the main page** of Aeromart Montreal mobile app
- **1 push message**: the message of your choice sent to attendees during the event.

The official mobile app sponsor offers you visibility on all support associated with the promotion of Aeromart Montreal mobile app by displaying your logo on*:

- **Official event website** – sections dedicated to the Aeromart Montreal mobile app promotion:
 - pop-up window when arriving on the website
 - home page section
 - article explaining how to use the mobile app
- Mobile app Aeromart Montreal **advert page in the soft copy of the event catalogue**
- Mobile app Aeromart Montreal **advert in the event program booklet**
- **E-mail sent to all participants** to download the app
- **Graphics at the venue** to inform the attendees related to the mobile app

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“A la carte” sponsorship

- Hot and cold beverage area

€8 000

Take the opportunity to support a complimentary beverage spot on April 16 & 18. This area would consist of tables at two different locations where the attendees can have free hot and cold drinks. It is possible for you to have a rollup banner, supplied by you, as well as your supplied brochures on a shelves rack. A great opportunity to introduce your organization to the attendees coming for drinks.

- Lanyards

€5 000

More than 1 300 attendees are expected at this event. Every single attendee will receive a badge with the lanyard. Supply lanyards with your company name and logo and we'll distribute them along with the personal badges. You shall supply and deliver the lanyards at the address we'll indicate.

- Reception desk / Main Entrance

€1 500

Our front desk is always busy with attendees needing assistance. Supply graphics and flyers presenting your company. We'll stick the graphics on the desk and lay the flyers on shelves.

- Online partnership

€1 500

Supply your company logo and we'll post it on the event official website below all the official partners.

- Official event guide

€1 000

A program booklet will be distributed too all the participants entering the show. It's the forum guide providing such information as the general program, conferences summaries, floor plan, etc. Supply art work and you'll have a two sided advert inside.



BOOKING FORM

The form must be accurately completed and sent back together with the signed terms and conditions.

Company name: _____

Contact person: _____

Job position: _____

Address: _____

Region/country: _____

Tel: _____ Email address: _____

VAT N° / IVA _____

Contact :
Thomas GAYRAUD
+ 33 1 41 86 49 18
tgayraud@advbe.com

SELECT YOUR OPTION :		
<input type="checkbox"/>	PLATINUM SPONSOR	€ 20 000
<input type="checkbox"/>	GOLD SPONSOR	€ 15 000
<input type="checkbox"/>	SILVER SPONSOR	€ 10 000
<input type="checkbox"/>	MOBILE APPLI EXCLUSIVE	€ 10 000
<input type="checkbox"/>	HOT & COLD BEVERAGE AREA	€ 8 000
<input type="checkbox"/>	LANYARDS	€ 5 000
<input type="checkbox"/>	RECEPTION DESK/MAIN ENTRANCE	€ 1 500
<input type="checkbox"/>	ONLINE PARTNERSHIP	€ 1 500
<input type="checkbox"/>	OFFICIAL EVENT GUIDE	€ 1 000
Grand total excl. taxes		
Net due to advanced business events		

*Additional Information on tax

- a) Your company is registered in France, French tax (VAT) is due
- b) Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- c) Your company is based in a non-European country, no taxes are applicable.
- d) Your company is registered in Italy, Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

SIGNATURE AND COMPANY SEAL**

Place: _____ Date: _____

A 60% down-payment is required. Your account must be balanced prior to the event. Full payment at booking is also accepted.

Our bank account details:

IBAN: FR76 3000 4008 0400 0107 2835 736 (EURO)

BIC Code: BNPAFRPPXXX

Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES

Bank address: 8- 10 avenue Ledru Rollin – 75012 Paris, France



BCI AEROSPACE
abe-advanced business events

35-37 rue des Abondances - 92513 Boulogne Cedex – France
SAS Capital 50 000€ - Siret 515 013 506 00024 – NAZ 8230Z

AEROMART MONTREAL 2019 GENERAL TERMS & CONDITIONS



Event name: **AEROMART MONTREAL** (referred to as the “Event”):
Date: **April 16 – 18, 2019** (referred to as the “Event date”)
Location: **Montréal Convention Center** (referred to as the “Place”):
City, Country: **Montréal, CANADA**

1. ORGANISATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

2. PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations

3. PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

4. REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision. The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one(21) to forty-four(44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount. All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled

5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

6. OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

7. INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer’s responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request. The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

9. APPLICABLE AMENDMENTS

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately. Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund nor compensation of any kind shall be due to the Participant.

10. JURISDICTION CLAUSE

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the Participant agrees to first submit their query to the Organizer and seek amiable settlement. If no amiable settlement is found the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

11/PRIVACY AND SECURITY POLICY

I do accept [the policy of privacy & confidentiality and management of personal information.](#)

COMPANY Name:

Address:

.....

.....

Contact Name:

I hereby agree with advanced
business events terms & conditions

Date: _____

Signature:

Company seal: